



# PRELIMINARY STATISTICS OF VIETNAM SEED INDUSTRY

14 OCT 2009

(Sources VIETNAM SEED TRADE ASSOCIATION (VSTA))

## VEGETABLE SEED & FOOD CROPS SEED MARKET VALUE

	Planted Area in 2007 (ha)	Seed Rate ( Kg/ ha)	Seed Demand (Ton)	Seed Market	
				Volume (Ton)	Value (USD)
<b>1. Rice</b>	7,210,000	120	865,200	216,300	131,180,000
- Hybrid Rice	650,000	27	17,550	17,550	20,568,500
<b>2. Corn</b>	1,067,900	20	21,358	19,200	38,400,000
<b>3. Peanut</b>	254,600	200	50,920	20,370	22,237,000
<b>4. Soybean</b>	190,100	100	19,010	11,470	13,912,000
<b>5. Cotton</b>	20,500	8	164	160	1,164,400
<b>6. Vegetable (total)</b>	643,970				70,000,000
- Mustard/ Pakchoi	106,670	3	320	180	764,150
- Cucumber	28,300	0.6	17	12	1,819,400
- Bittergourd	22,000	3	66	46	3,487,000
- Watermelon	30,420	0.5	15.2	15.2	8,160,000
- Tomato	23,850	0.1	2.4	2.4	2,400,000
- Cabbage	37,930	0.3	11.4	11.4	1,710,000

## VEGETABLE & FOOD CROPS SEED PRODUCTION (2006)

CROP	Produced seed volume (Ton)
1. Rice (Normal)	136,940(a)
Hybrid Rice	4,000
2. Corn	17,000(b)
3. Peanut	1,530
4. Soybean	1,420
5. Cotton	170
6. Vegetable	5,870
7. Potato	3,970

(a) Rice seed from formal seed sector: 15% total seed demand.

(b) 90% of corn area grown under hybrid varieties & supplied by formal seed sector.

## SEED TRADE DYNAMICS IN VALUE

<b>SEED TRADE DYNAMICS IN VALUE</b>			
<b>IMPORT:</b>	- Vegetable seeds ( <b>1,143 tons</b> )	50,000,000	USD
	- Hybrid corn seed ( 2,500 tons )	5,000,000	USD
	- Hybrid rice seed ( 13,000 tons )	15,236,000	USD
	<b>TOTAL</b>	70,236,000	USD
<b>EXPORT:</b>	- N/a		
	- Mainly vegetable seeds under contract seed production		
	- Small amount of hybrid corn seed		





## MAJOR SEED SUPPLIERS OF THE TOP 10 CROPS IN VIET NAM

Market share of Hybrid corn seed (%)

1. Angiang Plant Protection Service Joint Stock Company  
(Distributor of Syngenta).....10%
2. Bioseeds Genetics VietNam.....12%
3. Consulting & Investment Company for Maize Development.....14%
4. C.P Seeds (VietNam) Co., Ltd.....21%
5. East–West Seed (VietNam) Company, Ltd.....(Vegetable seed)
6. Known You Seeds (Viet Nam) Co.,Ltd... ..(Vegetable seed)
7. National Seed Joint Stock Company.....07%
8. Saigon Pesticide Joint Stock Company(Distributor of Monsanto).....11%
9. Southern Seed Corporation.....19%
- 10.Trang Nong Seeds Co, Ltd.....(Vegetable seed)



## TOP 10 SEED COMPANIES IN VIETNAM

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2. Bioseeds Genetics VietNam
3. Consulting & Investment Company for Maize Development
4. C.P Seeds (VietNam) Co., Ltd.
5. East – West Seed (VietNam) Company, Ltd
6. National Seed Joint Stock Company
7. Saigon Pesticide Joint Stock Company
8. Southern Seed Corporation
9. ThaiBinh Seed Joint Stock Company
10. Trang Nong Seeds Co, Ltd.